# Internationalisation in the Indian Higher Education Sector

#### Dr. Asha Elizabeth Thomas

M.Com., M.Phil., MBA, M.Sc. (Applied Psychology) Ph.D. (Commerce), PDF (from UGC)

Assistant Professor & Research Supervisor in Commerce

Post Graduate Department of Commerce

St. Paul's College, Kalamassery

asha@stpauls.ac.in

Jupiter Publications consortium Chennai – 600 092. India. Mobile: 9790911374 | 9962578190 E-Mail: director@jpc.in.net

# Internationalisation in the Indian Higher Education Sector

#### Dr. Asha Elizabeth Thomas

M.Com., M.Phil., MBA, M.Sc. (Applied Psychology) Ph.D. (Commerce), PDF (from UGC) Assistant Professor & Research Supervisor in Commerce Post Graduate Department of Commerce St. Paul's College, Kalamassery <u>asha@stpauls.ac.in</u>

@ All rights reserved with the Publisher / Authors

First Edition September 2021

This Book or part thereof should not be reproduced in any for without

the written permission of the author and publisher



ISBN: 978-93-91303-20-4

Price: 250/-

For Copies Contact Publisher:

### **Jupiter Publications Consortium**

(Promulgating Your Prudence in Publishing)

### Copyright Disclaimer

**Copyright** © 2021 by Jupiter Publications Consortium (JPC) All rights reserved. No part of this publication may be reproduced, distributed, or transmitted in any form or by any means, including photocopying, recording, or other electronic or mechanical methods, without the prior written permission of the publisher, except in the case of brief quotations embodied in critical reviews and specific other non-commercial uses permitted by copyright law. For permission requests, write to the publisher, addressed "Attention: Permissions Coordinator," at the address below.

#### **Publisher's Address:**

Jupiter Publications Consortium 22/102, Second Street, Virugambakkam Chennai, Tamil Nadu, India. Email: director@jpc.in.net

#### Title Verso

Title: Internationalisation in the Indian Higher Education Sector

**Author's Name:** Dr. Asha Elizabeth Thomas

**Published By:** Jupiter Publications Consortium

**Publisher's Address:** 22/102, Second Street, Venkatesa Nagar, Virugambakkam Chennai 600 092. Tamil Nadu, India.

**Printer's Details:** Jupiter Publications Consortium

**Edition Details:** I

**ISBN:** 978-93-91303-20-4

Copyright @ Jupiter Publications Consortium

#### Acknowledgment

I thank the University Grants Commission (UGC) for granting me the Research Award 2016-18 to undertake this work. As I move forward in this journey of learning and research, I acknowledge the invaluable contributions of my teachers, family, and friends. This endeavour would not have been possible without the guidance and support of my supervisor at the research centre Dr. M. Bhasi, Professor and Dean, School of Management Studies, CUSAT. I sincerely express my profound sense of gratitude to him for his patience and support during this work. His suggestions and comments have helped me immensely to conduct an in-depth analysis in the selected area of research.

Thank You, God

# Dedicated to my husband Rommel George Mylaady & my two children Luke Rommel Mylaady - Lovea Rommel Mylaady

#### Preface

The present state of Indian Higher Education System is complex and demanding. The sector is poised to witness tremendous growth in the years to come. The country will have the world's largest tertiary-age population by the end of 2021. Today, the Indian higher education sector aims to increase the enrollment ratio from 26.3 percent to 30 percent, along with the betterment of learning outcomes. The massive growth of higher education has and will continue to create a heavy financial burden on the country's public budget. For India, a significant dilemma in developing higher education involves expanding participation in higher education by securing quality under the pressure of limited resources. As the market for higher education has become more global, promotion of internationalization in higher education institutions is regarded as an unavoidable element to meet the challenges presented by the global economy. Studies have also reported that transnational universities across the globe have more reputational benefits and increased potential for revenue growth because of the growing premium placed on international institutions.

This research was conducted to understand the transnational practices in Indian higher education institutions. In this work, the researcher studied the quality components in higher education institutions and how these elements impact overall institutional performance. It evaluated the impact of quality constructs on the adoption of transnational educational practices in Indian higher education institutions. This book has well documented the above research. It will be a handy reference book for policy makers, academicians, researchers, students, and educational leaders engaged in planning and developing international programs for India.

#### Dr. Asha Elizabeth Thomas

#### List of Abbreviations

AIU	:	Association of Indian Universities
AVE	:	Average Variance Extracted
BCR	:	British Council Report
CFA	:	Confirmatory Factor Analysis
CR	:	Composite Reliability
GATS	:	General Agreement on Trade in Services
GFI	:	Goodness of Fit Index
HDI	:	Human Development Index
HEI	:	Higher Education Institution
ICT	:	Information and Communication
		Technology
IGNOU	J:	Indira Gandhi National Open University
ILO	:	International Labour Organisation
MHRE	):	Ministry of Human Resource
		Development
MS	:	Management System
MSV	:	Maximum Shared Variance
NCERT	`:	National Council of Educational Research
		and Training
NCF	:	National Curriculum Framework
NIRF	:	National Institutional Ranking Framework
NPE	:	The National Policy on Education
NIDI		-
NRI	:	Non-Resident Indian
NRI OCI	: :	Non-Resident Indian Overseas Citizen of India
OCI		Overseas Citizen of India
OCI		Overseas Citizen of India Organisation for Economic Co-operation
OCI OECD	: :	Overseas Citizen of India Organisation for Economic Co-operation and Development
OCI OECD PIO	: : :	Overseas Citizen of India Organisation for Economic Co-operation and Development Persons of Indian Origin
OCI OECD PIO QA	: : :	Overseas Citizen of India Organisation for Economic Co-operation and Development Persons of Indian Origin Quality Audit

SERVQAL	:	Service Quality
SS	:	Social System
SWOC	:	Strength, Weakness, Opportunity
		& Challenges
TS	:	Technical System
UGC	:	University Grants Commission
UNESCO	:	United Nations Educational,
		Scientific and Cultural
		Organization
USA	:	United States of America
WTO	:	World Trade Organisation

#### Table of Contents

1. Prefacevii
2. List of Abbreviationsviii
3. Concept of Internationalisation in Higher Education 02
4. Review of Related Literature
5. Methodology Adopted in Research
6. Internationalisation of Higher Education in India40
7. Designing Quality for Higher Education Institutions50
8. Establishing Relationship between Quality Constructs and Internationalisation62
9. Barriers in Advancing Transnational Educational Practices
10. Book Summary
11. Future Roadmap94
12. References
13. Index114

# Chapter I

#### Chapter-1

#### **Concept of Internationalisation in Higher Education**

#### Introduction

Education is an index of human development and is an instrument which helps to promote overall development of a nation. India has a large higher education system in the world in terms of number of institutions and is ranked third in its size and diversity, next only to China and the United States of America. The present state of Indian Higher Education System is complex and demanding. The sector is ready to witness tremendous growth in the years to come. The country will have the world's largest tertiary-age population by the end of 2021. There has been a remarkable transformation in Indian higher education landscape. The sector is aiming at low-cost, high-quality education for all prospective learners. Today, the Indian higher education sector is primarily aiming to increase enrollment ratio and the betterment of learning outcomes. The growth of higher education is creating heavy financial burden on the country's public budget, and this will only increase in future due the demographic profile of the country.

For India, a significant dilemma in developing higher education involves expanding participation in higher education by securing quality under the pressure of limited resources. Moreover, despite the expansion of enrollments in recent years, the country's access and participation of members of minority groups remain a challenge. Gender disparities and regional disparities severely persist in some of the regions, and this is adversely affecting the overall educational outcome. The twelfth five-year plan of the country (2012-17) had pinpointed the below given factors as the primary objectives of Indian higher education sector for the planned period:

- A strong accreditation system.
- Enhanced investment in ICT based education.
- More investments in the field of research.
- Capacity building of the existing institutions.
- Betterment of student-teacher ratio.
- Special schemes for students from underserved categories.
- Internationalisation in the present education system.

The main factors influencing the quality in higher education institutions involves quality of the teaching community, curriculum offered and the technological ecosystem, research landscape, and the policy framework implemented in the institutions of higher education. Education should continue to benefit the learners and it should open the doors of new opportunities for every learner in the system. The system should produce highly skilled labour force who are ready to accept the challenges paused due to globalization in Indian industrial sectors. An enabling academic environment adaptable to the external changes in the external environment is needed for ensuring the bright future of the country's young population.

#### 1.1 Internationalisation in Higher Education

Higher education today is undergoing a global revolution. It is one of the most critical sectors significantly affected by the process of globalisation in the world economy. The growing demand for higher education is propelled by the fast economic growth, especially in developing countries. The developments in the borderless economy are offering new opportunities to higher educational institutions. However, at the same time, they are left with specific challenges which need to be carefully addressed. The elements of this globalisation in higher education are widespread and multifaceted. In general terms, trends in higher education that have cross-national implications can be referred to as globalisation of the sector. This will include a global space for the academic fraternity, new internet-based technologies and flow of students and faculty across borders. Internationalisation in higher education refers to the specific policies and initiatives of countries/ regions and academic institutions to deal with global trends (Altbach, 2006).

Internationalisation significantly affects higher education, and its influence is revealed through the operation and development of higher education institutions. Globalisation movements among world nations underline the importance of having an international outlook in the whole higher education process. It can be observed that many institutions are changing the entire landscape of their operations to cope up with these developments in the external environment. In this context, the term 'Internationalisation' captures special attention among the policy makers and educational providers. Presently, bringing an international dimension in academics is considered one of the effective strategies for higher education institutions to meet the challenges posed by the 21<sup>st</sup> century. However, the complexities involved in the internationalisation process require additional knowledge, skills, and understanding about the global dimensions of higher education.

The responsibility of education in building international relationships is often referred to as 'Soft Power.' Education can influence the mutual understanding between people and nations. The Fulbright program sponsored by the United Nations is an excellent example of public diplomacy enabled through higher education. Participants of this program often gain a familiarity with and fondness for the United States and its people due to their experiences during the fellowship. This, in the long run, can result in higher goodwill for the United States in a foreign land. Institutions pursue internationalisation with various goals like enriching the existing academic programs, enlarging the knowledge and experience base for their students, providing opportunities for their faculty to be actively engaged in international research networks, and fostering more international student & faculty diversity within the campus. Owing to the changes in the global economy, India has also included internationalisation as a critical goal of its national higher education policy. India is in a unique position among developing countries to be a significant participant in the internationalisation of higher education. As per the recent reports, the country is evolving as a regional hub within which most foreign universities are concentrated. Some of the initiatives taken by India's current National Educational Policy to promote internationalisation include:

- Allowing top universities globally (top 200) to establish their presence in India through collaborations with Indian universities.
- If required, Indian institutions can set up campuses abroad by making suitable amendments to the existing legislation.
- Offering flexibility in existing curricula to accommodate internationalisation and to cater to the needs of students from other nations.
- Offering language and other bridge courses for international students to help them overcome language deficiency and facilitate smooth switching to the existing curriculum.
- Revised regulations are allowing foreign faculty to join reputed Indian institutions.
- Identification of internationalisation as one of the components for allocating additional financial resources to government-funded higher education institutions.
- The gradual transformation of higher education institutions from year-based recognition of qualifications to credit-based recognition.

#### 1.2 Transnational Education in India

Internationalisation in the context of higher education has essentially three distinct waves. They are:

a. Students travelling to a host nation to undergo a program at the chosen institution.

- b. Institutions are moving forward into the export channel and establishing their presence in the international markets through offshore courses/ twinning programs, / other training programs.
- c. Establish the international branch or offshore campuses in foreign countries/Develop online courses delivered through Information and Communication Technologies (ICT).

Transnational education in its conventional form is used to describe the programs in which the learners are in a country different from the location of the degree awarding institution. There are four modes of delivery of transnational programs in the context of global economy (Knight, 2002). They are:

- a. Cross-border supply: In this mode, programs are mainly delivered through satellites, televisions, computers, internet, and it mainly includes online learning programs and distance delivery.
- b. Commercial Presence: This is partner-supported delivery and depends mainly on partnership with various kinds of service that can include face-to-face teaching, local administrative support, and physical/ infrastructural facilities. e.g., Twinning programs, Franchising arrangements.
- c. Consumption Abroad: In this mode, students go to another country to study. Currently, this mode of delivery represents the largest share of the global market for educational services.
- d. Presence of Natural Persons: This includes individuals travelling to another country temporarily to provide service. As identified by many researchers, this mode can represent a potential market for internationalisation in the coming years. Here the emphasis will be given to mobility of professionals from one country to the other. e.g., Professors, teachers and researchers under visiting professorship or fellowship.

The country's economic growth is one of the primary reasons behind the growth in the demand for higher education opportunities. Transnational education is observed to follow international education trends where the major English-speaking nations like the UK, USA, and Australia are still the key players for attracting international students.

In the present scenario, the global higher education sector is witnessing regional hubs for transnational education. Many governments are attracting leading universities from the western world to offer their programs for local students as well as students from the regional boundaries. This system is adopted basically to make foreign higher education locally available at an affordable price. These measures are indirectly helping the respective governments/ countries to increase their educational exports by acting as host country for international students from the region.

As per the recent reports, there are mainly five regional hubs within which most foreign universities are concentrated. These include:

- a. Singapore and Malaysia
- b. South Africa
- c. China and Hong Kong
- d. The United Arab Emirates and Qatar
- e. India, Bangladesh, and Pakistan

#### 1.3. Chapter Summary

Going international is becoming an inevitable trend in the current global context. The current move of transnational education is not only changing the landscape of higher education but is also adding more diversity in the delivery of educational services. This changing landscape in higher education also impacts quality aspects, curriculum design, related facilities, and infrastructural requirements. Despite all the benefits of transnational education, some studies have also reported the few challenges posed by this move. These include unfavourable social and economic impact, a threat to cultural security, damage to educational sovereignty and protection of local institutions. However, in the coming years, transnational education will undoubtedly be practiced widely by all leading universities/ institutions as an effective strategy to meet the demands of the global economy.

This

Page

Intentionally Left

Blank

# **Chapter II**

#### Chapter – 2

#### **Review of Related Literature**

#### 2.0. Indian Higher Education System: A Review Related Analysis

Yeravdekar (2013): Indian higher education system is tied to its long colonial history and present emerging economy status. The concern about Indian higher education sector and its inadequate representation in global rankings was the theme under discussion in this research paper. There lies a vast distance between the present Indian higher education scenario and the one that can spawn world-class universities. Of all the challenges, access and equity are the most challenging ones for Indian higher education system. The problem of access refers to the large mass of higher education demographics that go without access to the sector. The problem of equity denotes the under-representation of certain demographic groups in the higher education system. The concern concerning quality is also extremely high in the present Indian context. The contribution of the existing system in place to skill development, job-preparedness and research is reported to be exceptionally low compared with world-class universities.

Tiwari (2013): In India, academically brilliant students prefer private universities to public. The primary reasons for this are that these concerning the universities offer more enhancement of the employability aspect of students. Private universities offer choices in career-oriented programs specializing in courses such as engineering, architecture, management, and medicine. On the contrary public universities mainly focus on general education, programs in humanities and social sciences. The emergence of newer providers has rendered the quality control aspect of higher education more ineffective than before. Today, the most significant concern is how effective the system is in achieving the end goal of enhancing the overall quality of education.

#### References

- Alexander, M Wayne. (2001). Higher education in 2025: Education for business in the twenty-first century. Allied Academies International Conference. Academy of Educational Leadership. Proceedings, 6(1), 3-10.
- Arumugam, V., Chang, H. W., Keng-Boon, O. and Pei-Lee, T. (2009). Self-assessment of TQM practices: a case analysis. The TQM Journal, 21 (1), 46-58.
- Asif, M., Awan, M. U., Khan, M. K., & Ahmad, N. (2013). A model for total quality management in higher education. Quality and Quantity, 47(4), 1883-1904. http://dx.doi.org/10.1007/ s11135-011-9632-9 Retrieved June 12, 2016, from
- 4. Akmaral, S.; Bakhitzhmal, O.Arzanbaeiva.(2014). Internationalisation in Higher Education. Life Science Journal, 11(11), 222-225.
- Alan, C. K.; Cheung (2010). Promoting Hong Kong's Higher Education to Asian Markets- Market Segmentation and Strategies. International Journal of Educational Management, 24 (5), 427-447.
- 6. Ayas, E., Eklund, J. and Ishihara, S. (2008). Affective design of waiting areas in primary healthcare. The TQM Journal, 20(4), 389-408.
- Becker G. S. (1993). Human capital: A theoretical and empirical analysis with special reference to education (3rd Ed.). Chicago: The University of Chicago Press, 101-119.
- Becker G. S. (1962). Investment in human capital: a theoretical analysis. Journal of Political Economy, 70 (5), 9 – 49.

- Becker, G. S. (2002). The Age of human capital. In E. P. Lazear, Education in the twenty-first century, Palo Alto: Hoover Institution Press, 3-8.
- Becker, Gary S (1975). Human Capital: A Theoretical and Empirical Analysis, with Special Reference to Education. (2d Ed.) New York: Columbia University Press for NBER.
- Becket, N. and Brookes, M. (2006). Evaluating Quality Management in University Departments. Quality Assurance in Education, 14 (2), 123-142.
- Bell, B. and Kozlowski, S. (2008). Active learning: effects of core training design elements on self-regulatory processes, learning, and adaptability. The Journal of Applied Psychology, 93(2), 296 –316
- Bhayani, Ali. (2014). The market route to higher education in UAE: its rationales and implications. International Review on Public and Non-Profit Marketing, 11(1), 75-87.
- Bok, D. (2003a). Academic values and the lure of profit. Chronicle of Higher Education, 49 (30), B7-B9.
- Bok, D. (2003b). Universities in the Market place- The Commercialization of Higher Education. Princeton University Press, Princeton, NJ.
- 16. Bok, D. (2006). Our Underachieving Colleges A Candid Look at How Much Students Learn and Why They Should Be Learning More. Princeton University Press, Princeton, NJ.
  - Bonstingl, J.J. (1992). Schools of Quality: An Introduction to Total Quality Management in Education. Association for Supervision and Curriculum Development, Alexandria, VA, 56 -90. .

- Borahan, N.G. and Ziarati, R. (2002). Developing quality criteria for application in the higher education sector in Turkey. Total Quality Management, 13(7), 913-26.
- 19. Bougie, R., Pieters, R. and Zeelenberg, M. (2003). Angry customers do not come back and get back: the experience and behavioral implications of anger and dissatisfaction in services. Journal of the Academy of Marketing Science, 31(4), 377-393.
- 20. Bowles, S., & Gintis, H. (2002). The inheritance of inequality. The Journal of Economic Perspectives, 16(3), 3-30. Retrieved June 12, 2016, from http://search.proquest.com/docview/212073398? accountid=39226
- 21. Brown, R. B. (2005). Higher Education and The Market: Protecting Quality and Diversity in a Market-Driven System. Higher Education Policy Institute Seminar. UK.
- Burgess, S. & Briggs, A. (2009). School assignment, school choice, and social mobility. Economics of Education Review, 29(4), 639-649.
- Burgess, S. & Ratto, M. (2003) The role of incentives in the public sector: issues and evidence. Oxford Review of Economic Policy, 19(2,), 285-300.
- 24. Burgess, S., Greaves, E., Vignoles, A. & Wilson, D. (2014). What Parents Want: School Preferences and School Choice. The Economic Journal. Retrieved June 12, 2016, from http:// search.proquest.com/docview/1711196860?accountid=39226

- Byrnes, M.A. (1992). The Quality Teacher: Implementing Total Quality Management in the Classroom. Cornesky and Associates Press, FL.
- 26. Chen, C., Chen, P. & Chen, P. (2014). Teaching quality in higher education: An introductory review on a process-oriented teaching-quality model. Total Quality Management & Business Excellence, 25(1), 36-56.
- 27. Cheung, Aln, C. K.; T. W. W. Yuen; Celeste, Y. M., Yuen; Yin, Cheong, Cheng. (2010). Promoting Hong Kong's Higher Education to Asian Markets: Market Segmentations and Strategies. International Journal of Educational Management, 24 (5), 427-447.
- Chi, Hou, Angela, Yung (2012). Mutual Recognition of Quality Assurance Decisions on Higher Education Institutions in Three Regions: A Lesson for Asia. Higher Education, 64, 911-926.
- 29. Childs, T. H. C., Dalgarno, K. W. and Mckay, A. (2006). Delivering mass produced bespoke and appealing products', special issue on advanced manufacturing technology. JSME International Journal Series C, 49 (1), 2-10
- 30. Conrad, D. A. (2007). Education, human capital accumulation and economic growth: The Caribbean experience. Retrieved September 1, 2016 from http://search.proquest.com/docview/304852349? accountid=39226
- 31. Council of Europe. (2001). Code of Good Practice in the Provision of Transnational Education. Retrieved May 22, 2019, from http://www.coe.int/t/dg4/.

- 32. Dahlin, Bruce (2002). The Impact of Education on Economic Growth: Theory, Findings, and Policy Implications. Retrieved November 21, 2016 from http://www.duke.edu/~bgd3/bgd0202.pdf.doi: 10.1111/ecoj.12153.
- Dill, D.D. (2003). Allowing the market to rule: the case of the United States. Higher Education Quarterly, 57(2), 136-57.
- 34. Dianne, Lynne, Bevelander (2011). Who is Engaging with Whom? Internationalizing Opportunities for Business Schools in Emerging Economies. International Journal of Educational management, 26 (7), 646-662.
- Djonlagic, Sabina, Samira Fazlic (2015). Quality Assessment in Higher Education using the SERVQUAL Model. Management Croatia, 20, 39-57.
- 36. Dong, Phong, Nguyen; Thi Minh Chauly; Mai Dong Tran (2016). Internationalization of Higher Education in Vietnan. Insights from Higher Education Leaders- An Exploratory Study. Education plus Training, 58(2), 193-208.
- 37. Donlagic, Sabina; Samira, Fazlic (2015). Quality Assessment in Higher
   Education using the SERVQUAL Model. Management, 20(1), 39-47.
- Duflo, Esther, Rachel Glennerster, and Michael Kremer (2008). Using Randomization in Development Economics Research: A Toolkit.
   T. Schultz and John Strauss (ed.), Handbook of Development Economics, Elsevier, 8,45-88.
- 39. Economist Intelligence Unit. (2008). The Future of Higher Education: Hoe Technology will Shape Learning. Retrieved on 30 April 2019 from http://graphics.eiu.com/upload/the%20future%20of%

20universities.pdf

40. Elton, L. (1992). Quality Enhancement and Academic Professionalism. The New Academic, 1 (2), 22-67.

- Elena, V, Grigoryeva. (2015). Essential and Content related Characteristics of Higher Education Internationalization. Journal of Sustainable Development, 8(3), 169-177.
- Eliza, Russel (2015). The Internationalization of Higher Education Providers: Exploring Transnational Provision. International Journal of Business and Society, 16 (2), 261-280.
- Fatima, Nasrin (2002). Investment in higher education and state workforce productivity. University of New Orleans, ProQuest Dissertations Publishing.
- 44. Fields, J.C. (1994). Total Quality for Schools: A Guide for Implementation. ASQC Quality Press, Milwaukee, WI.
- 45. Fisher, Irving (1897). Senses of 'Capital'. The Economic Journal, 7, 199-213.
- 46. Fleury, J. B. (2015). Massive influence with scarce contributions: The rationalizing economist gary S. becker, 1930-2014. European Journal of Law and Economics, 39(1), 3-9. Retrieved August 14, 2018, from doi: http://dx.doi.org/10.1007/s10657-015-9481-4 93
- 47.. Garg R. K., Singh T. P. & Sushil (2006). Management of Change- A Comprehensive Review. Global Journal of Flexible Systems Management, 7(2), 67-92.
- 48. Garg, R. K. and Ma, J. (2005), Benchmarking culture and performance in Chinese organizations. Benchmarking: An International Journal, 12(3), 260 – 274.
- 49. Gauri, Tiwari; Vidya, Rajiv, Yeravdehar (2014). The Contribution of Private Participants to the Indian Higher Education System and the Impeding Role of the Regulatory Structure. Procedia- Social and Behaviourial Sciences, 157, 330-333.
- 50. Gina, Galindo; Rajan, Batta (2013). Review of Recent Developments in OR/MS Research in Disaster Operations Management. European Journal of Operational Research, 230(2), 201-211.

- Green, Paul (2014). Measuring Quality in Higher Education- A South African Case Study. Journal of International Education Research, 10(2), 131-142.
- 52. Green, C. and Johnes, G (2009). Economies of Scale and Mergers Mergers in Higher Education, in M. Tight, M. K. Ho Mok, J. Huisman and C. Morpher (eds.), Routledge International Handbook of Higher Education, Routledge, New York.
  - Heckman, J. J. (2015). Gary becker: Model economic scientist. The American Economic Review, 105(5), 74-79. Retrieved September 1, 2016 from doi: http://dx.doi.org/10.1257/aer.p20151106
- 54. Henderson, Michelle; Rebecca, Barnett; Heather, Barnet (2017). New Developments in Transnational Education and the Challenges for Higher Education Professional Staff. Perspectives, Poetry and Practices in Higher Education, 21(1), 11-19.
- 55. Henry, Bradford; Alexander,Geyma, Maria; Andrea Trujillo (2017). Determinants of Successful Internationalization Processes in Business Schools. Journal of Higher Education Policy and Management, 39(4), 435-452.
- Huang, F. (2003). Transnational Higher Education: A perspective from China, Higher Education Research & Development, 22, No. 2 193-203.
- 57. Llie, S., & Rose, P. (2016). Is equal access to higher education in south Asia and sub- Saharan Africa achievable by 2030? Higher Education, 72(4), 435-455. Retrieved June 12, 2016, from doi: http://dx.doi.org/10.1007/s10734-016-0039-3
- 58. Jain, Rajani; Sangeetha, Sahney; Gautam, Sinha (2013). Developing a Scale to Measure Students' Perceptions of Service Quality in the Indian Context. The TQM Journal 25(3), 112-119.
- Jain, R.; Sinha, G.; Sahney, S. (2011). Conceptualizing Service Quality in Higher Education. Asian Journal for Quality, 12(3), 296-314.

- Joshi, K. M. (2013). Indian Higher Education, Some Reflections. Intellectual Economics, 7(1), 42-53.
- 61. Karasek, Ray & Bryant, P. (2012). Signaling Theory: Past, Present, and Future. Academy of Strategic Management Journal, 11(1), 91-99. Retrieved June 12, 2016, from

http://search.proquest.com/docview/1037692134?accountid=392

- 62. Kirsten, S. W. (2012). The human development index and an endogenous growth model. St. Louis: Federal Reserve Bank of St Louis. Retrieved December 12, 2016, from http://search.proquest.com/docview/1698357875? accountid=39226
- 63. Koehn, Peter, H. (2012). Transnational Higher Education and Sustainable Development- Current Initiatives and Future Prospects. Policy Futures in Education, 10(3), 274 -282.
- 64. Koehn, Peter, H.; Juha, I. Uitto (2014). Evaluating Sustainability Education-Lessons from International Development Experience. Higher Education, 67, 621- 635.
- 65. Kumar, Shailendra (2014). India's Trade in Higher Education. Higher Education, 70, 441-467.
- Little, Angela, W.; Andy Green (2009). Successful Globalization, Education, and Sustainable Development. International Journal of Educational Development, 29, 166- 174.
- 67. MHRD (2010). Report to the People on Education 2009-10, Ministry of Human Resource Development, Government of India, New Delhi.
- Moira, Murphy (2007). Experiences in the internationalization of Education: Strategies to Promote Equality of Opportunity at Monterrey. Tech Higher Education, 53, 167-208.
- 69. Murgatroyd, S. and Morgan, C. (1993). Total Quality Management and the School. Open University Press, Buckingham., 1,2 2-27.

- 70. Murnane, R. J., & Ganimian, A. J. (2014). Improving educational outcomes in developing countries: Lessons from rigorous evaluations. Cambridge: National Bureau of Economic Research, Inc., Retrieved June 12, 2016, from http://dx.doi.org/10.3386/w20284
- 71. Naidoo, R. (2003) 'Repositioning Higher Education as a Global Commodity: Opportunities and Challenges for future sociology of education work', British Journal of Sociology of Education, 24(2) 249-59.
- 72. Narimantas, Kazimieras, Paliulis; Ramvydas, Labanauskis (2015). Benchmarking as an Instrument for Improvement of Quality Management in Higher Education. Business Management and Education, 13(1), 140-157.
- 73. Nenadal, Jaroslav (2015). Comprehensive Quality Assessment of Czech Higher Education Institutions. International Journal of Quality and Service Sciences, 7(2), 38-51.
- 74. Nelson, R. and Phelps, E. (1966). Investment in humans, technology diffusion, and economic growth. American Economic Review, Papers and Proceedings, 56 (2), 69-75.
- 75. Nendal, Jaroslav (2015). Comprehensive Quality Assessment of Czech Higher Education Institutions. International Journal of Quality and Service Sciences, 7 (2), 138-151.
- 76. Nguyen, The Cuong; Sue, Ling, Lai. Et. al. (2016). Towards Sustainable Overseas Mobility of Vietnamese Students: Understanding Determinants of Attitudinal and Behaviourial Loyalty in Students of Higher Education. MDPI. Retrieved on December 22, 2019, from file:///C:/Users/lenovo/ Downloads/sustainability-11-00383.pdf.

- Paninchukunnath, Ajith (2011). Liberalization of Higher Education.
   Bologna Accord. SCMS Journal of Indian Management, 31, 51-57.
- 78. Patil, Pramod (2017). Disaster Management in India. Indian Research Journal of Extension Education, 2(1), 1-4.
- 79. Paliulis, Narimantas, Kazimieras; Rimvydas, Labanausks (2015). Benchmarking as an Instrument for Improvement of Quality Management in Higher Education. Business, Management and Education, 13 (1), 140-157.
- 80. Powar, K. B. (2012). Expanding Domains in Indian Higher Education. Delhi: Association of Indian Universities, 22-25.
- Qadri, F.S. & Waheed, A. (2011). Human Capital and Economic Growth: Time Series Evidence from Pakistan. Pakistan Business Review, 1,815-833.
- 82. Rajiv, Vidys, Yeravdekar; Gauri, Tiwari (2014). Global Rankings of Higher Education Institutions and India's Effective Non-Presence: Why have World-Class Universities Eluded the Indian Higher Education System? and How Worthwhile is the Indian Governments' Captivation to Launch World Class Universities. Procedia- Social and Behaviourial Sciences, 157, 63-83.
- Rajkhowa, Gautam (2013). Cross Border Higher Education in India: Challenges and Opportunities. International Journal of Organizational Analysis, 21(3), 471-484.
- 84. R. B. (2000). Accountability in Higher Education: Have we reached end of the road? The case for a higher education audit commission. Professional Lecture. City: University of Surrey Roehampton.

85. RUSA (2013), Ministry of Human Resource Development in association with TISS, Retrieved June 12, 2016, from http://mhrd.gov.in/sites/upload\_files/mhrd/files/ upload\_document/RUSA\_final090913.p df

86. Russel, W, R. (2015). Student Mobility-Causes, Consequences and Solutions. National Education Policy Center. Retrieved on 22 November 2019 from https://nepc.colorado.edu/sites/default/files/pb\_rumbergerstudent-mobility.pdf

- Sahney, S.; Jain,R.; Sinha,G. (2011). Service Quality in Higher Education- An Exploratory Study. Asian Journal of Marketing, 4(3), 144-159.
- Sahney, Sangeetha (2012). Designing Quality for Higher Educational System. Asian Journal on Quality, 13(2), 116-137.
- Santos, Sergio, Machado, Dos (2002). Regulation and Quality Assurance in Transnational Education. Tertiary Education and Management, 8(2), 97-112.
- 90. Schultz, Theodore W. (1961). Investment in Human Capital. American Economic Review, 51, 1-17.
- 91. Sethi, R. and Somanathan R. (2010). Caste Hierarchies and Social Mobility in India. Columbia University, mimeo.
- 92. Slaughter, S. and Rhoades, G. (2004). Academic Capitalism and the New Economy - Markets, State, and Higher Education. The Johns Hopkins University Press, Baltimore, MD.
- 93. Slefka, Gorenak (2013). Internationalization and Mobility in Higher Education. Second International Scientific Conference-Economic and Social Development. Challenges of Modern World- Contemporary Economy and Globalization, 241-249.

- 94. Soni, Ramesh, Chaubey M.D. & Ryan J.C. (2000). Implementing TQM in higher education institutions: A strategic management approach. Academy of Educational Leadership Journal, 4(1), 99-109.
- 95. Srikanthan, G; Dalrymple, John (2003). Developing alternative perspectives for quality in higher education. The International Journal of Educational Management, 17(2), 11-15
- 96. Storesletten, Kjetil & Fabrizio Zilibotti (2000). Education, Educational Policy and Growth. Swedish Economic Policy Review, 7, 39-70.
- 97. Stuelpnagel, T. R. (1993). Deja vu: TQM returns to Detroit and elsewhere. Quality Progress, 26(9), 91-5.
- 98. The Economist Intellegence Unit (2008). The Future of Higher Education- How Technology will Shape Learning. The Economist, 66, 1-32.
- 99. Tiwari, R; Anjum, B. (2013). Role of Education Loan in Indian Higher Education. GALAXY International Interdisciplinary Research Journal, 1(2), 89-96.
- 100. Tome, Eduardo; Goyal, Apoorva (2015). Human capital, HRD and VET: The case of India. European Journal of Training and Development ,39(7), 586-609
- 101. Topel, Robert (1997). Factor Proportions and Relative Wages: The Supply Side Determinants of Wage Inequality. Journal of Economic Perspectives II (Spring 1997),55-74. Retrieved June
  12, 2016, from https://www.jstor.org/stable/ pdf/2138236.pdf

- 102. Tripathi, S.K.; Murad, Ali (2009). Emerging Environmental Challenges and Competitiveness of Indian Higher Education System- Issue sand Strategies. ASBM Journal of Management, 2(1), 143-159.
- 103. Tsinidou Maria, Georgiannis V. & Fitsilis P. (2010). Evaluation of factors that determine quality in higher education: an empirical study. Quality Assurance in Education,18(3), 227 -244.
- 104. Tuchtenhagen, Alan John (2002). New providers in higher education: Higher education for the workforce in the new economy. Hamline University, ProQuest Dissertations Publishing, 3067756.
- 105. UNESCO: Implementation of SDG 4. (2016, Nov 16). The Financial Express Retrieved June 12, 2016 from http://search.proquest.com/docview/1839482476? accountid=39226
- 106. Varul, M. Z. (2010). Reciprocity, recognition, and labor value. Journal of Social Philosophy,41(1), 50-72.
- 107. Vural, Burçak Muge, Gulcan, Yaprak. (2008). Impact of Education on Individual Earnings in Turkey. International Journal of Economic Perspectives, 2(3), 124-126.
- 108. Watjatrakul, B. (2012). University's and hospital's movements toward the customer metaphor: attitudes and consequences. Advances in Sociology Research, 10, 101-120.
- 109. Watjatrakul, Boonlert. (2014). Factors affecting students' intentions to study at universities adopting the 'student-as-customer' concept. The International Journal of Educational Management, 28(6), 693-676.

- 110. Waters, Johanna, L.; Maggi, W. H. Leung (2016). Domesticating Transnational Education, Disclosures of Social Value, Selfworth and the Internationalization of Failure in Meritocratic Hong Kong. Transactions, 42, 233-245.
- 111. White, C. and Yu, Y.-T. (2005). Satisfaction emotions and consumer behavioral intentions. Journal of Services Marketing, 19(6), 411 420.
- 112. Wilkins, Stephen (2017). Ethical Issues in Transnational Higher
   Education-The case of International Branch Campuses.
   Studies in Higher Education, 42(8), 1385 1400.
  - 113. Witek, L., & T. Kvernbekk (2011). On the problems of asking for a definition of quality in education. Scandinavian Journal of Educational Research, 55(6), 671-684.
- 114. Wright, M., Patrick and McMahan, Gary, C. (2011). Exploring human capital: Putting human back into strategic human resource management. Human Resource Management, 21(2), 93–104
- 115. Rajiv Yeravdekar, Vidya & Gauri, Tiwari. (2013). Internationalisation of Higher Education India: in Contribution to Regional Capacity Building in Neighboring Countries. Procedia-Social and Behavioral Sciences, 157, 373-380.
- 116. Yorke, M. (1992). Quality Education: in Higher А Conceptualisation and Some Observations the on Implementation of a Sectoral Quality System. Journal of Further and Higher Education, 16, 90-104.

112

- 117. Young, J. (2000). Education at the commission on sustainable development: The perception of the international community. Environmentalist, 20(2), 169-178. Retrieved July 16, 2019 from http://search.proquest.com/docview/221763188? ccountid=39226
- 118. Zhao, F. (2003). Enhancing the quality of online higher education through measurement. Quality Assurance in Education, 11 (4), 214-221.
- 119. Zumeta, W., Breneman, D. W., Callan, P. M. & Finney, J. E. (2015).
  Financing American higher education in the era of globalization. Cambridge, MA: Harvard Education Press, 1 (2), 22-35.

# Index

# A

Arguments for Internationalisation (3.0)

### B

Barriers for Attracting Foreign Students (4.3)

Branch Campus (2.3 b)

### C

Commercial Presence (1.2 b; 3.4 e) Consumption Abroad (1,2 c; 3.4 e) Corporate University (2.3 f) Cross Border Supply (3.4 e; 1.2 a)

### D

Distance Learning (2.3 g)

# E

External Barriers in Advancing Transnational Education (7.1)  ${f F}$ 

```
Franchising (2.3 a)
```

# Η

Higher Education and Internationalisation (4.0)

# I

Internal Barriers in Advancing Transnational Education (7.0) International Institutions (2.3 d) Internationalisation in Higher Education (1.) Internationalisation of Higher Education Institutions (3.4 d)

# M

Methodological Approach (3.6)

# N

Need for Internationalisation (3.5) New Higher Education Policy (3.4)

### 0

Offshore Institutions (2.3 e) Operational Model Proposed (3.3) Organisational Strategies (3.4 III)

### P

Presence of Natural Persons (1.2 d; 3.4 e) Process Approach (3.4 I) Program Articulation (2.3 c) Programme Strategies (3.4 II)

# Q

Quality and Internationalisation in Higher Education (4.1)

Quality Audit (3.4 c)

Quality Constructs (5.0)

Quality in Higher Education Institutions (3.4 b)

# R

Regional Hubs of Internationalisation (1.2) Reliability of Scales (6.1) Research Hypotheses (3.2) Research Objectives (3.1)

# S

Status of Internationalisation (4.2) Strategies for integrating international dimensions (3.4 d) Structural Path Analysis (6.3)

# Т

Transnational Education (3.4 e) Transnational Education in India (1.2)

# V

Virtual University (2.3 h)